

HALF-YEAR FINANCIAL REPORT 2022

KEY FIGURES

in € million, unless otherwise indicated	H1 2022	H1 2021	Δ absolut	Δ in %
Order entry	82.6	91.9	-9.3	-10%
Revenue	83.3	75.7	7.7	10%
EBITDA	7.2	2.9	4.3	148%
EBIT	1.8	-1.1	2.9	n/a
Profit or loss for the period	0.1	-2.1	2.2	n/a
Earnings per share (in €)	0.02	-0.27	0.29	n/a
Operating cash flow	-12.6	-12.9	0.3	3%
Cash and cash equivalents	24.6	27.7	-3.0	-11%
Employees as of June 30	1,323	1,576	-253	-16%

in € million, unless otherwise indicated	Q2 2022	Q2 2021	Δ absolut	Δ in %
Order entry	38.5	39.4	-0.9	-2%
Revenue	42.3	42.6	-0.3	-1%
EBITDA	3.4	3.8	-0.4	-10%
EBIT	0.7	1.7	-1.0	-57%
Profit or loss for the period	0.7	0.4	0.3	59%
Earnings per share (in €)	0.10	0.08	0.02	25%
Operating cash flow	-7.4	-9.9	2.5	25%

KEY FIGURES (IN LIKE-FOR-LIKE TERMS*)

in € million, unless otherwise indicated	H1 2022	H1 2021	Δ absolut	Δ in %
Order entry	82.6	79.3	3.3	4%
Revenue	83.3	73.2	10.1	14%
EBITDA	7.2	3.1	4.1	133%
EBIT	1.8	-1.3	3.1	n/a

in € million, unless otherwise indicated	Q2 2022	Q2 2021	Δ absolut	Δ in %
Order entry	38.5	37.4	1.2	3%
Revenue	42.3	40.1	2.2	6%
EBITDA	3.4	3.7	-0.3	-8%
EBIT	0.7	1.4	-0.7	-50%

*As pro forma key figures, the like-for-like key figures for the second quarter / first half of 2021 differ from the above keyfigures due to the addition of the key figures for Datavard and EXA in the second quarter / first half of 2021 (EXA prior to their acquisition date of March 1, 2021) and the elimination of the key figures for SNP Poland in the second quarter / first half of 2021.

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Michael Eberhardt, CEO

Letter of the CEO

Dear shareholders,
Dear friends of the company,

A highlight in the first half of 2022 was our **“Transformation World.”** We were able to welcome 700 guests to the SNP Dome in Heidelberg following two years of interruption due to the coronavirus pandemic.

The theme for the event was *“Shaping Transformation,”* and the community came together over a period of two days to hear expert contributions, take part in practical workshops on migration to SAP S/4HANA and the cloud and find out more about IT and business transformation trends.

This IT conference was also the perfect occasion to introduce the latest generation of our **CrystalBridge®** software platform to our customers and partners. The new features encompass even more comprehensive data analysis (including benchmarking and monitoring), improved cloud integration and connectivity, and our expanded offering in the areas of data management and analytics.

“ELEVATE” growth strategy: expansion of our product portfolio beyond the SAP basis technology

We used the first half of the year to implement our **“ELEVATE”** strategy program as planned. The ongoing development of our software platform is the technological component of our growth strategy. We are strengthening our position as an innovative software company and will offer our customers and partners an even more comprehensive software portfolio.

We aim to develop SNP into a software company which, in addition to the field of digital data transformation, also provides solutions in the areas of data management and analytics. We will thus be able to develop new growth markets for cloud business and enab-

le data integration and evaluation between SAP and non-SAP system landscapes. Of special note here is the newly formed technology partnership with the U.S. technology company Snowflake.

By expanding our technological portfolio, we will offer our customers long-term solutions with a permanent customer benefit – moving away from a one-off transformation toward continuous management solutions for optimal data usage.

Scaling our business with partners

The continuing expansion of our partnerships is a key lever enabling us to increase and scale our revenue. By establishing **Transformation Factories**, we aim to industrialize our Services business and further increase the level of automation for an SAP S/4HANA migration. We have already established our first factories together with partners such as All4One and Accenture.

The strong growth in our partner business is also reflected in the current figures for the first six months of the year:

In the first six months of 2022, the revenue which we achieved through partner companies amounted to approx. € 23 million; this represents an overall revenue share of approximately 28% and an increase of around 59% year over year.

The dynamic growth in this segment is even more pronounced – bearing in mind the fact that the previous year’s revenue volume had included various partner contracts with software quotas immediately impacting revenue and earnings in the amount of € 4.5 million. Since the start of the second half of 2021, we have no longer concluded such “up-front” contracts.

The central component of our “ELEVATE” growth strategy is an increase in revenue share with our own software solutions, with the goal of scaling our business and increasing our profitability.

- The **software revenue** achieved in the first half of 2022 was around € 24 million and thus slightly higher than in the previous year. Taking into account the above-mentioned € 4.5 million from our partner business, software revenue increased by 25% year over year.
- The **overall revenue** figure of around € 83 million represents the strongest six-month period in SNP’s history in revenue terms – and a growth rate of 10% relative to the previous year. On a like-for-like basis – i.e. including the purchases and sales made in 2021 – revenue has risen by around 14%.
- **Order entry** has increased by approximately 4% in like-for-like terms compared to the same half-year period in the previous year. Leaving aside these consolidation effects, it declined by 10%.

Halfway through the year, it is clear that we are on the right track: Our **operating earnings (EBIT)** in the first six months of the year amount to € 1.8 million – a 2.2% EBIT margin. This represents a significant improvement following the loss made in the previous year. In addition, we achieved a positive EBIT figure in the first six months of the year for the first time since 2016.

We still have some work ahead of us before we achieve our forecast profit for the year of between € 10.5 million and € 13 million. As in previous years, we expect a significantly stronger second half of the year – despite the uncertain economic environment which has resulted in a more cautious approach to signing multiple-year contracts.

Nonetheless, we are optimistic that our consistent implementation of the ELEVATE strategy program will continue to drive our growth course forward.

Our well-known partners, our satisfied customers, and in particular our motivated employees are the basis of our company's continuing success. We are confident that we will be able to achieve our revenue and earnings forecast for 2022 as a whole.

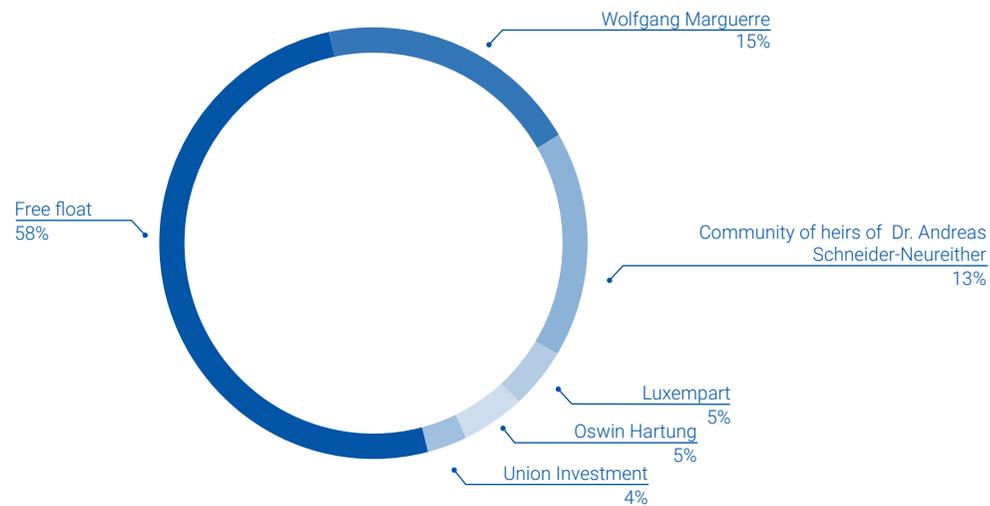
I would like to thank our employees, our shareholders and all other stakeholders for the trust they placed in us in the first half of 2022. We will continue to do everything we can to live up to your trust in the future.

Michael Eberhardt, CEO

SNP IN THE CAPITAL MARKETS



SHAREHOLDER STRUCTURE



KEY SHARE DATA

Security identification number	720 370
Symbol	SHF
Market segment	Prime Standard
Share class	No-par-value shares
Shares as of June 30, 2022	7,385,780 (Share capital 7,385,780 €)
Indices	CDAX, DAXsector All Software, DAXsubsector All IT-Services, Prime All-Share, Prime Standard Index

SHARE PERFORMANCE INDICATORS

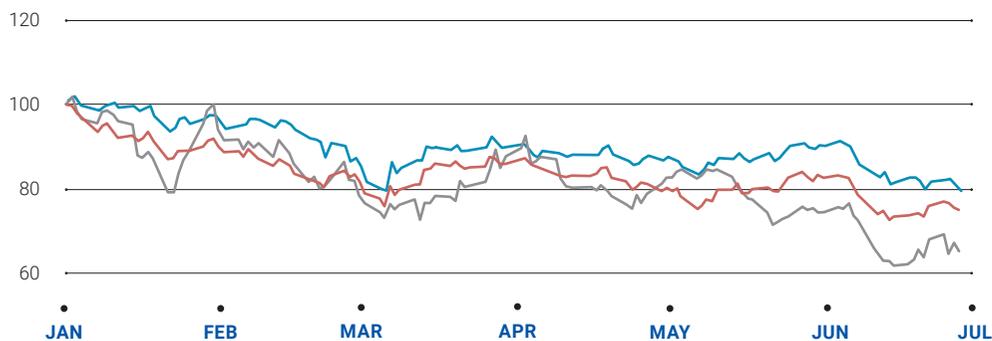
		2022	2021
Earnings per share as of June 30	in €	0.02	-0.27
Market capitalization as of June 30	in € m	183	449
Share price as of June 30	in €	24.75	62.30
Highest price in the first half	in €	39.68	64.40
Lowest price in the first half	in €	23.60	49.85



DEVELOPMENT OF SNP SHARE IN 2022

Index: January 1, 2022 = 100

- SNP
- SDAX
- DAX



Further information on the SNP share can be found at <https://www.snpgroup.com/en/stock-information>

Further information on investor relations can be found at <https://www.snpgroup.com/en/investor-relations>



FINANCIAL CALENDAR

Q3 2022

October 26, 2022

ANALYSTS

- Berenberg
- Bankhaus Metzler
- Stifel
- M.M. Warburg

INTERIM GROUP MANAGEMENT REPORT OF SNP SCHNEIDER-NEUREITHER & PARTNER SE FOR THE PERIOD FROM JANUARY 1 TO JUNE 30, 2022

Our Business Model

We assist companies worldwide with the implementation of complex transformation projects and help them to complete these projects safely and cost-effectively. Our software and services simplify the organizational and technical transformation of business applications by means of automation and thus enable companies to keep pace with the rapidly evolving digital environment. We developed the BLUEFIELD™ transformation approach and the CrystalBridge® data transformation platform on the strength of the experience which we have gained from a multitude of projects. These solutions enable IT landscapes to be restructured and modernized in a significantly faster and more targeted manner, and data can be securely migrated to new systems or cloud environments. Compared with conventional approaches, this provides our customers with benefits while reducing their investment of time and expense.

SNP serves multinational companies in every sector. SNP was founded in 1994 and has been publicly traded since 2000. As of August 2014, the company is listed on the Prime Standard segment of the Frankfurt Stock Exchange (ISIN DE0007203705). Since 2017, the company has operated as a European stock corporation (Societas Europaea/SE).

For information on the SNP portfolio, please refer to pages 59 et seq. of the 2021 Annual Report.

SIGNIFICANT EVENTS IN THE FIRST HALF OF 2022

Increased Shareholding in the EXA Group

In March 2022, NIANK GmbH, Hirschberg, Germany, notified us of its intention to exercise the put option (early exit option) provided for in its shareholder agreement. 10% of the shares in EXA AG were subsequently transferred to SNP SE. The purchase price of the shares was € 5.3 million; half of this amount was paid in May 2022 and accordingly reduced the purchase price liability. The second half of the purchase price was paid in July 2022. SNP SE thus now holds 84.9% of the shares in EXA AG.

Raising of a Promissory Note Loan

In March 2022, SNP SE reached an agreement with investors on the raising of a promissory note loan with a total volume of € 32.5 million. The floating-rate loans have been concluded for a term of five years. The current rate of interest is 1.50% p.a. The loans serve to refinance and settle borrower's note loans from 2017 with a volume of € 26 million and to finance further growth.

Change of CFO

On March 30, 2022, the Board of Directors reached an agreement with Prof. Dr. Heiner Diefenbach, Managing Director and Chief Financial Officer (CFO) of SNP, that Prof. Diefenbach would be dismissed as a Managing Director and leave SNP as of March 31, 2022. The Board of Directors would like to thank Prof. Diefenbach for his service as SNP's CFO for nearly two years. The Board of Directors immediately initiated the search process for his successor. Moreover, the Board of Directors appointed Prof. Dr. Thorsten Grenz as Managing Director of SNP. Prof. Grenz is serving as SNP's CFO in a temporary capacity until the search for a new CFO has been completed.

(Virtual) 2022 Annual General Meeting

The Annual General Meeting of SNP SE, which was held on June 2, 2022, as a virtual Annual General Meeting, approved all the items on the agenda with substantial majorities. In addition to granting approval of the actions of the Board of Directors and the Managing Directors, the Annual General Meeting approved the remuneration report for the 2021 fiscal year as well as the modified remuneration system for the Board of Directors and the adjustment of the Board of Directors' remuneration. Moreover, the shareholders accepted the proposal of the Board of Directors to carry forward the reported distributable profit of € 6.1 million for the 2021 fiscal year.

Transformation World 2022 and Presentation of the Next Generation of the CrystalBridge Software Platform

SNP's "Transformation World" customer event took place on June 29 and 30, 2022. It had last been held as an in-person conference in 2019. This year we once again welcomed around 700 guests to Heidelberg to learn more about business and IT transformations and exchange ideas.

The theme for the event was "Shaping Transformation", and the community came together over a period of two days to hear expert contributions, take part in practical workshops on migration to SAP S/4HANA and the cloud and find out more about IT and business transformation trends.

We presented the next generation of the CrystalBridge software platform at Transformation World 2022. The new features encompass even more comprehensive data analysis (including benchmarking and monitoring), improved cloud integration and connectivity and an extensive data management offering. Customers thereby receive comprehensive support with their data challenges and can implement their digital transformation faster, more efficiently and more cost-effectively.

ECONOMIC REPORT

Global Economic Situation

The first half of 2022 was shaped by the Russia-Ukraine war, inflation and the coronavirus pandemic in particular. In addition to the after-effects of the pandemic-related restrictions of the past two years, the geopolitical consequences of the war and the strong increase in inflation are hindering economic development in Germany and all over the world.

In its "World Economic Outlook Update" published in April 2022, the International Monetary Fund (IMF) assumes that a continuation of the war in Ukraine will have further negative effects on the global commodities markets, trade and financial markets. This includes the prospect of rising inflation in 2022, which is expected to climb to 5.7% in advanced economies and 8.7% in emerging markets.¹

In April 2022, the IMF's economists revised downward their global economic output estimates for 2022. Their forecasts are based on the assumption that the sanctions imposed on Russia due to the war in Ukraine will remain in place and that

the health and economic impacts of the pandemic will fade away over the course of 2022. The IMF now estimates that global gross domestic product in 2022 and 2023 will increase by 3.6% each year, which is 0.8 and 0.2 percentage points lower than in its January 2022 forecast.²

IT Transformation Market

Sentiment Among IT Consultants Remains Positive

Around the world, supply chains continue to be disrupted; there are shortages of key materials as well as bottlenecks that result in increasing energy prices for energy, raw materials and upstream products. These challenges are resulting in significantly higher costs and a reduced level of production. One way in which companies are reacting to these challenges is through the intensified use of digital solutions to improve the flexibility and resilience of their

¹ International Monetary Fund (IMF), World Economic Outlook Update, April 2022.

² International Monetary Fund (IMF), World Economic Outlook Update, April 2022.

manufacturing operations. According to the “Digital Factory Transformation Survey 2022” conducted by PricewaterhouseCoopers (PwC), every year industrial enterprises are investing more than a trillion euros in digital transformation solutions. Two-thirds of the 700 manufacturing companies consulted by PwC around the world are only just getting started with the topic of digital production.³

Mergers & Acquisitions at an Attractively High Level

The market for mergers and acquisitions is one of the key drivers of IT data transformations. Despite the increase in inflation and interest rates, the market continues to prove robust. To be sure, the pace of M&A activities has slowed in 2022. In the first quarter of 2022, the volume of transactions amounted to USD 599 billion, which represents a significant decrease on the figure of USD 970 billion in the fourth quarter of 2021. However, a recovery became noticeable in the second quarter of 2022, with an overall transaction volume of USD 702 billion in April and May. The M&A market in 2022 will therefore likely fail to match its 2021 level; however, it will still see one of its strongest performances of the past 20 years.⁴

Cloud Computing, Agility and Innovation

Innovative and agile cloud-based IT data transformations are a further catalyst of transformation processes. According to the results of a representative survey carried out by Bitkom Research on behalf of KPMG AG in 2022 covering

552 companies in February through March 2022, the percentage of companies with at least 20 employees in Germany that use the cloud continued to increase and reached 84% in 2022, compared with 82% in 2021. A further 13% of these companies are on the point of moving to the cloud and are currently in the planning or discussion phase.

For most companies, cloud computing means more than simply being able to access scalable computing power. The overwhelming majority of cloud users (78%) is seeking to reduce costs through their cloud strategy. One in three companies (37%) is aiming to improve its agility, while one in four (28%) is looking to increase its capacity for innovation. In addition, almost 90% of cloud users consider that their use of the cloud provides substantial added value in terms of achieving their ESG objectives by enabling flexible new work models.⁵ For SNP, this trend is an additional stable growth driver.

“SNP: Selective Transformation to SAP S/4HANA”

The ERP product SAP S/4HANA is one of the key drivers that moves increasing numbers of companies to implement their digital transformation by means of process changes and a cloud strategy. This reflects the fact that SAP will provide mainstream maintenance for the core applications of the SAP Business Suite 7 only up to the end of 2027; optimal extended maintenance is offered until the end of 2030.⁶

SAP has created its SAP S/4HANA Movement program to increase the level of implementation, in order to provide its existing customers with software and services which facilitate the changeover to SAP S/4HANA. As part of this program, selected partners will be able to offer their solution packages, so-called “SAP-Qualified Partner-Packaged Solutions.” Within the scope of this initiative, to facilitate the transition to SAP S/4HANA SNP has developed standardized and configurable solution packages which are based on its CrystalBridge® data transformation platform. SNP added further data analysis and cloud integration functions to CrystalBridge® in the first half of the year. SNP’s offering bears the name “SNP: Selective Transformation to SAP S/4HANA.”

³ PwC – The Digital Champions of Manufacturing Master the VUCA World, Survey 2022 (<https://www.pwc.de/en/strategy-organisation-processes-systems/operations/digital-factory-transformation-survey-2022.html#>)

⁴ Bain & Company – Global M&A Report Midyear 2022 (<https://www.bain.com/insights/global-m-and-a-report-midyear-2022/>)

⁵ Cloud Monitor 2022 – A Bitkom Research Study on Behalf of KPMG, (https://hub.kpmg.de/hubs/LandingPages-PDF/cloud-monitor-2022_sec.pdf?utm_campaign=Cloud-Monitor%202022&utm_medium=email&_hsmi=211411921&_hsenc=p2ANqtz-y4ywG-XDb2awuMybAnlhOFWQF-dS85Yd9H2YlvrG-2iiRXoRwkRgdfNH5PocQFjs2GCBk_Or2CmJMj1JB0G747_7lXenyFixpbc4036OM7V2ojjc&utm_content=211411921&utm_source=hs_automation).

⁶ SSAP, 2020 (<https://news.sap.com/germany/2020/02/wartung-s4hana-sap-business-suite-7/#ftn>).

RISE with SAP

SAP introduced its “RISE with SAP” offering in early 2021. “RISE with SAP” offers SAP customers a path to the cloud. This offering comprises services which enable the transformation of business processes by means of business process intelligence and provides data migration assistance, while customers remain free to choose their cloud infrastructure.

With the RISE program, we are also one of the first major SAP partners with our own ERP system to move to the cloud. In December 2021, we signed an agreement with SAP in order to transfer our own system to a Microsoft Azure environment through “RISE with SAP.” We successfully implemented this transformation in the second quarter of 2022 through our own data migration platform, CrystalBridge®, using in-house resources.

Impact on SNP

The ten leading IT consulting firms worldwide achieved a revenue volume of more than EUR 230 billion in 2021, which represents a decrease of -8% on 2020. As a leading world provider of software to cope with complex digital transformation processes, SNP addresses a segment of this capital- and personnel-intensive IT consulting market. For IT consulting firms, technical data migration is a highly challenging and increasingly critical part of a large-scale consulting project. Unlike in the case of traditional IT consulting in the ERP environment, SNP employs an automated approach using proprietary software.

BUSINESS PERFORMANCE OF SNP SCHNEIDER-NEUREITHER & PARTNER SE IN THE FIRST HALF OF 2022*

ORDER BACKLOG AND ORDER ENTRY

in € million	H1 2022	H1 2021	Δ
Order entry	82.6	91.9	-10%
Services	52.4	56.4	-7%
Software	23.0	32.5	-29%
EXA	7.2	3.0	+140%
Order backlog	130.1	132.8	-2%
Services	77.8	72.5	+9%
Software	46.9	56.1	-16%
EXA	4.5	4.3	+5%

in € million	Q2 2022	Q2 2021	Δ
Order entry	38.5	39.4	-2%
Services	26.0	27.2	-4%
Software	10.4	10.7	-3%
EXA	2.1	1.5	+40%

The **order entry volume** in the first half of the year of € 82.6 million was 10% lower than the comparable figure for the previous year (previous year: € 91.9 million); this is mainly attributable to the changes made to the scope of consolidation as well as customers switching over from a strategic, program-based contract approach and instead increasingly placing orders for individual projects.

Like-for-Like Comparison⁷

Allowing for the addition of the order entry volumes of Datavard and EXA in the first half of 2021 (EXA prior to its acquisition date of March 1, 2021) amounting to € 8.4 million and the elimination of the order entry volume of SNP Poland in the first half of 2021 in the amount of € 21.0 million, in **like-for-like terms** the order entry volume increased by € +3.3 million or +4% (H1 2021 like-for-like: € 79.3 million).

Approximately 63% of the order entry volume is attributable to the **Services business segment** (previous year: € 56.4 million or approximately 61%). The **Software business segment** accounts for approximately 28%, of the order entry volume (previous year: approximately 35%). Approximately 9% of the order entry volume in the reporting period is attributable to the **EXA business segment** (previous year: approximately 3%; initially consolidated as of March 1, 2021).

* The following percentage changes are based on exact and not rounded values.

⁷ SNP SE entered into a large number of M&A transactions in the 2021 fiscal year: For instance, it acquired 74.9% of the shares in EXA AG effective March 1, 2021 and 100% of the shares in Datavard AG effective August 1, 2021. As of October 1, 2021, SNP sold 51% of the shares in SNP Poland

The order entry volume associated with upcoming **SAP S/4HANA projects** remained stable: At € 28.1 million in the first half of 2022, order entry is at exactly the same level as in the previous year (previous year: € 28.1 million); SAP S/4HANA projects thus represent approximately 34% of the overall order entry volume of the SNP Group (previous year: around 31%).

The **CEU region (Central Europe incl. Slovakia)** accounts for € 50.5 million of the order entry volume; this represents an increase of around 10% by comparison with the first half of 2021 (previous year: € 46.0 million). The CEU region's share of the global order entry volume thus amounts to 61% (previous year: 50%).

An order entry volume of € 27.9 million was realized via **partners** in the first half of 2022 (previous year: € 27.2 million); this constitutes a slight increase of around +3% year-over-year.

The **order backlog** amounted to € 130.1 million as of June 30, 2022, compared to € 135.3 million as of December 31, 2021.

Revenue Performance

The SNP Group increased its Group revenue by 10.1% to € 83.3 million in the first half of 2022 (previous year: € 75.7 million). This revenue growth is mainly due to the positive **service revenue** development (incl. the service revenue of EXA AG), which increased by € 7.4 million or around 14.3% to € 59.5 million (previous year: € 52.1 million) thanks to an improved level of utilization of consultants.

Software revenue (incl. the software revenue of EXA AG) of € 23.8 million was slightly higher than in the previous year (previous year: € 23.6 million), which underlines the continued successful implementation of SNP's software and partner strategy for its end customer and partner business. The previous year's software revenue volume included various partner contracts with software quotas (amounting to € 4.5 million) immediately impacting revenue and earnings. These types of contracts have no longer been concluded since the start of the second half of 2021.

Like-for-Like Comparison

Allowing for the addition of the revenue realized by Datavard and EXA in the first half of 2021 (EXA prior to its acquisition date of March 1, 2021) amounting to € 10.4 million and the elimination of the external revenue of SNP Poland in the first half of 2021 in the amount of € 12.8 million, in like-for-like terms revenue underwent a positive change of € 10.1 million or 13.7% (H1 2021 like-for-like: € 73.2 million).

Revenue Distribution by Business Segment^a

OVERALL REVENUE BY BUSINESS SEGMENT

in € million	2022	2021	Δ
H1	83.3	75.7	+10%
Services	54.9	48.5	+13%
Software	23.5	23.5	0%
EXA	5.0	3.6	+37%
Q2	42.3	42.6	-1%
Services	28.4	26.3	+8%
Software	11.4	13.8	-18%
EXA	2.6	2.5	+2%

In the first half of the year, revenue in Services business segment thus increased by € 6.4 million, or around 13%, by comparison with the first half of 2021, thanks to an improved level of utilization of consultants. Measured in terms of the overall revenue volume of € 83.3 million, the revenue achieved in the Services business segment corresponds to a share of approximately 66% (H1 2021: 64%).

^a In line with the Group's internal reporting and organizational structure, EXA AG, which was acquired in the 2021 fiscal year, has been reported as a separate business segment since the end of 2021. The revenue of EXA, which was initially reported in the Services and Software business segments in the half-year financial report for the previous year, has been adjusted in the explanatory notes to this year's half-year financial report and allocated to the EXA business segment. Further explanatory notes can be found under "Additional Information on Segment Reporting" in the consolidated interim financial statements on page 30.

Revenue in the **Software business segment (including maintenance and cloud)** measured in terms of the overall revenue volume of € 83.3 million, the revenue achieved in the Software business segment in the reporting period corresponds to a share of 28% (previous year: 31%).

REVENUE IN THE SOFTWARE BUSINESS SEGMENT

in € million	2022	2021	Δ
H1	23.5	23.5	0%
Software licenses	14.3	13.8	+3%
Software support	7.1	7.0	+2%
Cloud / SaaS	2.1	2.8	-24%
Q2	11.4	13.8	+18%
Software licenses	6.7	8.6	-22%
Software support	3.6	3.8	-4%
Cloud / SaaS	1.0	1.5	-29%

With a volume of € 14.3 million, revenue from software licenses within the Software business segment was € 0.5 million higher than in the previous year (previous year: € 13.8 million).

Recurring software support revenue increased by € 0.2 million, or 2.5%, to € 7.1 million (previous year: € 7.0 million). Maintenance revenue has been shaped by counter-

vailing effects. While support revenue for SNP's own software has increased significantly by € 1.8 million or 48.9%, support revenue for third-party software has simultaneously decreased by € 1.6 million or 50.8%. The latter is attributable to the sale of a majority of the shares in the Group's Polish subsidiary SNP Poland Sp. z o.o as of October 1, 2021.

Cloud revenue (including software as a service) has declined by € 0.7 million or 24.0% to € 2.1 million (previous year: € 2.8 million). Likewise, this was mainly due to the sale of the Group's Polish subsidiary SNP Poland Sp. z o.o.

In the first half of 2022, the **EXA business segment** accounted for revenue in the amount of € 5.0 million (previous year: € 3.6 million; initial consolidation as of March 1, 2021). Measured in terms of the Group's overall revenue volume, the revenue achieved in the EXA business segment in the reporting period corresponds to a share of 6% (previous year: 5%).

Revenue Distribution by Region

The increase in Group revenue in the first half of 2022 is attributable to a positive revenue trend in all of the Group's regions. The following tables show the distribution and development of external revenue by region:

REVENUE BY REGION

in € million	H1 2022	H1 2021	Δ
CEU	49.8	40.2	+24%
EEMEA*	-	12.8	-
LATAM	12.2	9.8	+25%
USA	10.6	5.7	+87%
JAPAC	7.1	3.8	+86%
UKI	3.7	3.4	+9%

in € million	Q2 2022	Q2 2021	Δ
CEU	26.0	23.2	+12%
EEMEA*	-	6.8	-
LATAM	6.9	5.3	+31%
USA	5.6	2.9	+91%
JAPAC	2.1	2.6	-19%
UKI	1.7	1.7	-2%

* The EEMEA region comprised Eastern Europe, the Middle East and Africa. Following the sale of 51% of the shares in SNP Poland as of October 1, 2021, this region is no longer included in the reporting.

Earnings Position

In the first half of 2022, SNP achieved **earnings before interest, taxes, depreciation and amortization (EBITDA)** of € 7.2 million (previous year: € 2.9 million); this corresponds to an increase of € 4.3 million compared to the previous year. The EBITDA margin accordingly amounts to 8.6% (previous year: 3.8%).

The increase in operating earnings is mainly attributable to the earnings contributions which are associated with the rise in revenue. The acquisitions of EXA and Datavard accounted for a combined EBITDA figure of € 1.4 million.

Costs of purchased services and the cost of materials decreased year-over-year by € 1.1 million or 9.5% to € 10.8 million (previous year: € 11.9 million). While purchased services increased by € 1.2 million to € 9.1 million, in line with the picture for consulting fees, expenses for software decreased by € 2.4 million, analogously to the trend for revenue from third-party software. The latter effect is mainly attributable to the sale of a majority of the shares in the SNP Poland unit.

Personnel expenses increased by € 2.4 million or 4.6% to € 54.4 million. This resulted both from wage and salary increases and from termination payments of € 0.6 million (previous year: € 0.0 million) being included in personnel

expenses in the first half of 2022. The average number of employees decreased from 1,485 to 1,263, mainly due to the sale of the Polish subsidiary.

Depreciation and amortization have increased by € 1.3 million to € 5.3 million (previous year: € 4.0 million). This was due, in particular, to additional PPA depreciation/amortization as a result of the acquisitions made over the course of the previous year.

Other operating expenses rose by € 7.0 million to € 16.9 million in the reporting period (previous year: € 9.9 million). This is mainly due to services purchased by the former SNP Poland (€ 1.5 million). In the previous year, these services were internal and therefore not recognized in profit and loss, while they are now expensed as external services following the sale of SNP Poland. Further cost increases in this item have arisen, in particular, due to negative exchange rate effects (€ +2.0 million), advertising and representation expenses (€ +0.6 million, including for Transformation World, which once again took place as an in-person event in the second quarter), other personnel costs (€ +0.6 million, for recruitment and training) and travel expenses (€ +0.5 million).

One-time expenses for M&A projects implemented in the past year and legal disputes amounted to € 0.8 million in the first half of 2022 (previous year: € 0.8 million).

Other operating income rose by € 4.9 million in the first half of 2022 to € 6.1 million, which is mainly attributable to exchange rate effects (€ +4.5 million).

Overall, positive exchange rate effects in the first half of 2022 amount to € 2.6 million compared to € 0.2 million in the previous year, which mainly reflects the US dollar's strong performance against the euro.

Earnings before interest and taxes (EBIT) were at € 1.8 million significantly higher than the previous year's figure of € -1.1 million. The EBIT margin is thus 2.2% (previous year: -1.4%).

OPERATING PERFORMANCE

	H1 2022	H1 2021	Δ
EBITDA (in € million)	7.2	2.9	+4.3
EBITDA margin	8.6%	3.8%	+4.8PP
EBIT (in € million)	1.8	-1.1	+2.9
EBIT margin	2.2%	-1.4%	+3.6PP

	Q2 2022	Q2 2021	Δ
EBITDA (in € million)	3.4	3.8	-0.4
EBITDA margin	8.1%	8.9%	-0.8PP
EBIT (in € million)	0.7	1.7	-1.0
EBIT margin	1.7%	3.9%	-2.2PP

Like-for-Like Comparison

Allowing for the addition of the EBITDA of Datavard in the first half of 2021 and EXA in January and February (prior to its acquisition date of March 1, 2021) amounting to € 1.8 million and the elimination of the EBITDA of SNP Poland in the first half of 2021 in the amount of € 1.7 million, in like-for-like terms EBITDA has undergone a positive change of € 4.1 million. (H1 2021 like-for-like: € 3.1 million).

EBIT has undergone a positive change of € 3.1 million in like-for-like terms. (H1 2021 like-for-like: € -1.3 million).

EBIT IN THE SERVICES BUSINESS SEGMENT

	H1 2022	H1 2021
EBIT (in € million)	1.0	-1.8
EBIT margin	1.9%	-3.6%

	Q2 2022	Q2 2021
EBIT (in € million)	1.0	0.5
EBIT margin	3.4%	2.0%

EBIT IN THE SOFTWARE BUSINESS SEGMENT

	H1 2022	H1 2021
EBIT (in € million)	6.7	5.6
EBIT margin	28.5%	23.9%

	Q2 2022	Q2 2021
EBIT (in € million)	2.9	4.0
EBIT margin	25.7%	29.1%

EBIT IN THE EXA BUSINESS SEGMENT

	H1 2022	H1 2021
EBIT (in € million)	0.7	0.9
EBIT margin	13.4%	25.8%

	Q2 2022	Q2 2021
EBIT (in € million)	0.5	0.5
EBIT margin	17.6%	18.3%

The negative net financial result of € -1.7 million (previous year: € -0.8 million) is mainly attributable to the distribution made to minority shareholders of EXA AG in the amount of € 1.4 million in the first quarter of 2022. From a Group

perspective, due to existing put/call options 100% of the shares are attributable to SNP SE as of March 1, 2021. The distribution is therefore reportable as interest expense in the consolidated income statement.

Income taxes came to € -0.1 million in the first half of 2022 (previous year: € -0.2 million). After income taxes, the profit for the period amounted to € +0.1 million (previous year: € -2.1 million). The net margin (the ratio of the result for the period to overall revenue) is +0.2% (previous year: -2.8%).

NET FINANCIAL RESULT AND RESULT FOR THE PERIOD

in € million	H1 2022	H1 2021
Net financial result	-1.7	-0.8
Earnings before taxes (EBT)	0.2	-1.9
Income tax	-0.1	-0.2
Profit or loss for the period	0.1	-2.1
Earnings per share (diluted and basic)	0.02	-0.27

in € million	Q2 2022	Q2 2021
Net financial result	0.2	-0.4
Earnings before taxes (EBT)	0.9	1.3
Income tax	-0.2	-0.8
Profit or loss for the period	0.7	0.4
Earnings per share (diluted and basic)	0.1	0.08

Financial and Net Asset Position

Our **total assets** have decreased slightly by € 5.7 million compared with December 31, 2021, and amount to € 260.3 million.

On the **assets side of the balance sheet, current assets** have declined by € 3.7 million to € 106.4 million as of June 30, 2022. Within the current assets item, contract assets (€ +8.5 million to € 38.4 million) and trade and other receivables (€ +2.9 million to € 36.8 million) have increased largely due to revenue. Other nonfinancial assets have increased due to the seasonally-related higher volume of prepaid expenses at the start of the year (€ +2.2 million to € 6.2 million).

On the other hand, **cash and cash equivalents** had decreased as of June 30, 2022, by € 15.7 million to € 24.6 million (December 31, 2021: € 40.3 million) due to purchase price payments for Datavard AG and EXA AG totaling around € 5 million and the increase in working capital.

Noncurrent assets declined by € 2.0 million to € 154.0 million (December 31, 2021: € 156.0 million), which is mainly attributable to the decrease in noncurrent contract assets (€ -5.9 million; reclassification to current contract assets) and intangible fixed assets (€ -2.2 million; PPA depreciation/amortization, which were not offset by additions). On the other hand, goodwill increased by € 2.6 million to € 72.9 million, exclusively due to exchange rates.

On the **liabilities side of the balance sheet, current liabilities** had decreased by € 30.7 million to € 58.8 million as of June 30, 2022. By contrast, **noncurrent liabilities** increased by € 23.3 million to € 97.6 million. Both of these changes mainly reflect the raising of a promissory note loan with an overall volume of € 32.5 million and a related reclassification of around € 26 million in financial liabilities from the current segment to the noncurrent segment. In addition, other current nonfinancial liabilities decreased by € 3.5 million to € 23.1 million. This is mainly due to lower bonus liabilities as a result of disbursements.

At € 104.0 million, **Group equity** is € 1.7 million higher than its level of € 102.2 million as of December 31, 2021. This slight improvement is mainly due to a € 1.4 million increase in other reserves to € -0.7 million on account of an increase in the currency translation adjustment item. Due to the increase in equity and the decrease in total assets as of June 30, 2022, the equity ratio improved from 38.4% to 39.9%.

Development of Cash Flow and the Liquidity Position

Negative operating cash flow of € -12.6 million (previous year: € -12.9 million) in the first six months of the year mainly reflects the increase in working capital due to a higher volume of trade receivables and other assets (€ +9.0 million; in particular, an increase in trade receivables and contract assets) as well as outflows of funds due to the decrease in trade payables and other liabilities (€ -5.0 million; above all, on account of the settlement of bonus liabilities).

Negative cash flow from investing activities in the amount of € -6.0 million (previous year: € 0.3 million) is principally attributable to payments made for the acquisition of a majority of the shares in Datavard AG and EXA AG.

Financing activities resulted in a positive cash flow in the amount of € 2.7 million (previous year: positive cash flow of € 10.8 million). This positive cash flow has arisen due to proceeds from the raising of a promissory note loan in the amount of € 32.5 million; this contrasts with loan repayments in the amount of € 27.5 million.

The effects of changes in foreign exchange rates on cash and bank balances have resulted in a positive impact of € 0.2 million (previous year: € 0.1 million).

Overall cash flow during the reporting period came to € -15.7 million (previous year: € -1.8 million).

Taking into account the changes presented here, the level of cash and cash equivalents declined to € 24.6 million as of June 30, 2022. As of December 31, 2021, cash and cash equivalents amounted to € 40.3 million. Overall, the SNP Group remains solidly positioned financially.

Employees

As of June 30, 2022, the number of employees of the SNP Group had decreased to 1,323; as of December 31, 2021,

the SNP Group had a total of 1,335 employees. The average number of employees during the reporting period (H1 2022) was 1,262 (previous year: 1,485). The decrease in the average number of employees is mainly attributable to the inorganic effects in 2021 (acquisitions of EXA AG on March 1, 2021, and Datavard on August 1, 2021, as well as the sale of the Polish subsidiary as of October 1, 2021).

RISKS AND OPPORTUNITIES REPORT

The management system for identifying risks and opportunities and the measures taken to limit risks are described in detail in the combined management report as of December 31, 2021.

RISKS AND OPPORTUNITIES

In our business activities, we are exposed to a number of risks and opportunities that are inseparably linked to our entrepreneurial activity. These have been addressed in detail in the combined management report as of December 31, 2021. The risks and opportunities of the SNP Group presented therein remained largely unchanged at the end of the first half of 2022. There were changes in the area of economic and political risks. Economic development in Europe has worsened due to the war between Russia and Ukraine and the risk of disruptions to the energy supply, which could have

a negative impact on business development. In this respect, the risk for the SNP Group has also increased compared to the beginning of 2022; the risk assessment for economic and political risks remains overall at a medium risk.

ASSESSMENT OF THE RISK SITUATION

At present, we do not see any risks that could endanger the survival of SNP Schneider-Neureither & Partner SE, the Group or individual segments.

Forecast

SNP continues to assume a positive course of business for the 2022 fiscal year and confirms the forecast which it issued in March 2022 for the year 2022 as a whole as well as its mid-term forecast.

For 2022 as a whole, SNP still expects that:

- the order entry volume of the SNP Group will be driven, in particular, by the Group's software and partner strategy which will gain further market acceptance and will significantly exceed the previous year's level (2021: € 192 million);
- revenue will fall in a range of between € 170 million and € 190 million (2021: € 167.0 million; 2021 like-for-like*: approx. € 160 million);

- the EBIT figure will fall in a range of between € 10.5 million and € 13 million. The EBITDA figure will increase more strongly in absolute terms than the EBIT figure. This is mainly due to the amortization of intangible assets added as a result of the acquisitions made in 2021 (PPA depreciation/amortization).

SNP envisages significant revenue growth year-over-year in all of its business segments (Services, Software and EXA). Revenue in the Software business segment is likely to increase more strongly in percentage terms than in the other two business segments.

As in previous years, it is assumed that, in 2022, revenue will not be evenly distributed over the quarters and that the second half of the year will be stronger.

* As a pro forma indicator, like-for-like revenue in 2021 differs from the revenue reported for 2021 in the consolidated income statement due to the addition of the revenue realized by Datavard and EXA prior to their respective acquisition dates (€ 12.5 million) and the elimination of the revenue which SNP Poland Sp. z o.o. had realized in 2021 prior to its sale (€ 19.5 million).

CONSOLIDATED BALANCE SHEET

to June 30, 2022

ASSETS

in € thousand	June 30, 2022	Dec. 31, 2021	June 30, 2021
Current assets			
Cash and cash equivalents	24,629	40,337	27,347
Other financial assets	125	1,176	15,107
Trade receivables and other receivables	36,751	33,807	25,210
Contract asset values	38,414	29,930	27,729
Other non-financial assets	6,175	4,005	4,038
Tax receivables	295	826	120
Liabilities resulting from assets held for sale	0	0	29,466
	106,389	110,081	129,017
Non-current assets			
Goodwill	72,928	70,376	46,042
Other intangible assets	21,076	23,284	14,855
Property, plant and equipment	5,120	5,313	5,352
Rights of use	15,967	16,426	16,060
Other financial assets	20,726	20,092	973
Investments accounted for under the equity method	225	225	225
Trade receivables and other receivables	2,284	0	0
Contract values	9,123	15,051	13,774
Other non-financial assets	179	134	143
Deferred taxes	6,334	5,078	6,898
	153,962	155,979	104,322
	260,351	266,060	233,339

EQUITY AND LIABILITIES

in € thousand	June 30, 2022	Dec. 31, 2021	June 30, 2022
Current liabilities			
Trade payables and other liabilities	6,969	8,339	4,937
Contract liabilities	12,007	10,652	8,459
Tax liabilities	1,110	1,930	915
Financial liabilities	14,482	41,011	33,877
Other non-financial liabilities	23,092	26,610	17,007
Provisions	1,117	974	1,548
Liabilities resulting from assets held for sale	0	0	7,881
	58,777	89,516	74,624
Non-current liabilities			
Contract liabilities	499	1,036	1,376
Financial liabilities	88,199	63,904	65,020
Other non-financial liabilities	86	131	184
Provisions for pensions	3,241	3,151	3,195
Other provisions	121	126	0
Deferred taxes	5,458	5,972	3,215
	97,604	74,320	72,990
Equity			
Subscribed capital	7,386	7,386	7,212
Capital reserve	96,886	96,818	87,459
Retained earnings	5,884	5,714	2,796
Other components of the equity	-782	-2,153	-6,451
Treasury shares	-4,669	-4,892	-4,892
Equity attributable to shareholders	104,705	102,873	86,124
Non-controlling interests	-735	-649	-399
	103,970	102,224	85,725
	260,351	266,060	233,339

CONSOLIDATED INCOME STATEMENT

for the period from January 1 to June 30, 2022

in € thousand	1st half year 2022	1st half year 2021	2nd quarter 2022	2nd quarter 2021
Revenue	83,337	75,669	42,301	42,606
Service	59,505	52,058	30,767	28,749
Software	23,832	23,611	11,534	13,857
Capitalized own services	0	158	0	96
Other operating income	6,103	1,215	4,265	212
Cost of material	-10,789	-11,919	-5,322	-6,570
Personnel costs	-54,441	-52,025	-27,327	-26,613
Other operating expenses	-16,907	-9,895	-10,511	-5,747
Impairments on receivables and contract assets	176	-19	178	-16
Other taxes	-292	-290	-170	-157
EBITDA	7,187	2,894	3,414	3,811
Depreciation and impairments on intangible assets and property, plant and equipment	-5,345	-3,954	-2,698	-2,129
EBIT	1,842	-1,060	716	1,682
Other financial income	739	15	721	5
Other financial expenses	-2,400	-861	-499	-432
Net financial income	-1,661	-846	222	-427
EBT	181	-1,906	938	1,255
Income taxes	-54	-186	-243	-818
Consolidated income/net loss	127	-2,092	695	437
Thereof:				
Profit attributable to non-controlling shareholders	-43	-163	-46	-95
Profit attributable to shareholders of SNP Schneider-Neureither & Partner SE	170	-1,929	741	532
Earnings per share	€	€	€	€
- Undiluted	0,02	-0,27	0,10	0,08
- Diluted	0,02	-0,27	0,10	0,08
Weighted average number of shares	in thousand	in thousand	in thousand	in thousand
- Undiluted	7,274	7,123	7,274	7,123
- Diluted	7,274	7,123	7,274	7,123

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

for the period from January 1 to June 30, 2022

in € thousand	1st half year 2022	1st half year 2021	2nd quarter 2022	2nd quarter 2021
Net income for the period	127	-2,092	695	437
Items that may be reclassified to profit or loss in the future				
Currency translation differences	1,332	1,914	525	1,446
Deferred taxes on currency translation differences	0	0	0	0
	1,332	1,914	525	1,446
Items that will not be reclassified to profit or loss				
Change from the revaluation of defined benefit pension plans	-4	9	-3	-5
Deferred taxes on revaluation of defined benefit pension plans	0	-1	0	0
	-4	8	-3	-5
Income and expenses directly recognized in equity	1,328	1,922	522	1,441
Total comprehensive income	1,455	-170	1,217	1,878
Profit attributable to non-controlling shareholders	-86	-170	-75	-92
Profit attributable to shareholders of SNP Schneider-Neureither & Partner SE in total comprehensive income	1,541	0	1,292	1,970

CONSOLIDATED CASH FLOW STATEMENT

for the period from January 1 to June 30, 2022

in € thousand	1st half year 2022	1st half year 2021
Profit after tax	127	-2,092
Depreciation	5,345	3,954
Change in provisions for pensions	90	-33
Other non-cash income/expenses	-4,155	-790
Changes in trade receivables, contract assets, other current assets, other non-current assets	-9,015	-9,098
Changes in trade payables, contract liabilities, other provisions, tax liabilities, other current liabilities	-4,987	-4,878
Cash flow from operating activities (1)	-12,595	-12,937
Payments for investments in property, plant and equipment	-649	-1,623
Payments for investments in intangible assets	-53	-307
Payments for investments in at-equity investments	0	0
Proceeds from the disposal of items of intangible assets and property, plant and equipment	140	150
Proceeds from the disposal of financial assets	0	5,000
Proceeds resulting from the acquisition of consolidated companies and other business units	763	0
Payments resulting from the acquisition of consolidated companies and other business units	-6,205	-2,918
Cash flow from investing activities (2)	-6,004	302
Payments for the purchase of treasury shares	0	-2,179
Proceeds from loans taken out	32,500	20,118
Payments for the settlement of loans and other financial liabilities	-27,522	-5,012
Payments for the settlement of loans and other financial liabilities	-2,277	-2,125
Cash flow from financing activities (3)	2,701	10,802
Changes in cash and cash equivalents due to foreign exchange rates (4)	190	78
Cash change in cash and cash equivalents (1) + (2) + (3) + (4)	-15,708	-1,755
Cash and cash equivalents at the beginning of the fiscal year	40,337	29,405
Cash and cash equivalents as of June 30	24,629	27,650
Composition of cash and cash equivalents:		
Cash and cash equivalents	24,629	27,650
Cash and cash equivalents as of June 30	24,629	27,650

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the period from January 1, 2021 to June 30, 2022

in € thousand	Subscribed Capital	Capital reserve	Retained earnings	Other components of equity			Treasury shares	Shareholders of SNP SE attributable capital	Non-controlling shares	Total equity
				Currency conversion	Revaluation of performance-oriented obligations	Other components of equity Total				
As of January 1, 2021	7,212	87,068	4,725	-7,391	-989	-8,380	-2,713	87,912	-229	87,683
Purchase of own shares							-2,179	-2,179		-2,179
Stock option plan		391						391		391
Total comprehensive income			-1,929	1,921	8	1,929		0	-170	-170
As of June 30, 2021	7,212	87,459	2,796	-5,470	-981	-6,451	-4,892	86,124	-399	85,725
Capital increase	174	9,291						9,465		9,465
Stock option plan		68						68		68
Total comprehensive income			2,918	3,732	566	4,298		7,216	-250	6,966
As of December 31, 2021	7,386	96,818	5,714	-1,738	-415	-2,153	-4,892	102,873	-649	102,224
Stock option plan		68					223	291		291
Total comprehensive income			170	1,375	-4	1,371		1,541	-86	1,455
As of June 30, 2022	7,386	96,886	5,884	-363	-419	-782	-4,669	104,705	-735	103,970

NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE PERIOD FROM JANUARY 1 TO JUNE 30, 2022

Company Information

SNP Schneider-Neureither & Partner SE (SNP SE or “the company”) is a listed corporation based in Heidelberg, Germany. These consolidated interim financial statements for the period from January 1 to June 30, 2022 were released for publication by resolution of the Managing Directors on August 9, 2022.

The company is entered into the commercial register of the Mannheim District Court under HRB 729172.

Basis for Reporting

As were the consolidated financial statements of December 31, 2021, this interim financial reporting was prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the European Union (EU). These condensed consolidated interim financial statements were prepared in accordance with IAS 34 “Interim Financial Reporting.” Accordingly, this interim report does not contain all information and disclosures in the notes that are required for consolidated financial statements as of the end of a fiscal year in accordance with IFRS. The accounting and measurement principles applied in these interim financial statements essentially conform to those in the consolidated financial statements as of the end of the 2021 fiscal year. A detailed description of accounting principles is published in the notes to the consolidated financial statements in the 2021 Annual Report, which can

be viewed at www.snpgroup.com under the heading Investor Relations/Reports and Presentations.

There are no seasonal factors.

Scope of Consolidation

Aside from SNP Schneider-Neureither & Partner SE (Speyerer Strasse 4, 69115 Heidelberg, Germany) as the parent company, the scope of consolidation includes the following subsidiaries in which SNP Schneider-Neureither & Partner SE holds the majority of the voting rights directly or indirectly.

Company name	Company headquarters	Share-ownership in %
SNP Deutschland GmbH	Heidelberg, Germany	100
SNP Applications DACH GmbH	Heidelberg, Germany	100
SNP GmbH	Heidelberg, Germany	100
Innoplexia GmbH	Heidelberg, Germany	100
ERST European Retail Systems Technology GmbH	Hamburg, Germany	100
Hartung Consult GmbH	Berlin, Germany	100
SNP Austria GmbH	Pasching, Austria	100
SNP (Schweiz) AG ¹	Glattpark (Opfikon), Switzerland	100
SNP Resources AG	Glattpark (Opfikon), Switzerland	100
Harlex Consulting Ltd.	London, U.K.	100
SNP Labs Sp. z o.o.	Suchy Las, Poland	100
SNP Digital Hub Eastern Europe sp. z o.o.	Suchy Las, Poland	100
SNP Transformations, Inc. ²	Jersey City, NJ, USA	100

Company name	Company headquarters	Share ownership in %
ADP Consultores S.R.L.	Buenos Aires, Argentina	100
ADP Consultores Limitada	Santiago de Chile, Chile	100
ADP Consultores S.A.S.	Bogotá, Colombia	100
SNP Schneider-Neureither & Partner ZA (Pty) Limited	Johannesburg, South Africa	100
Shanghai SNP Data Technology Co., Ltd.	Shanghai, China	100
Qingdao SNP Data Technology Co., Ltd.	Qingdao, China	100
SNP Transformations SEA Pte. Ltd.	Singapur, Singapore	81
SNP Transformations Malaysia Sdn. Bhd.	Kuala Lumpur, Malaysia	81
SNP Australia Pty Ltd.	Sydney, Australia	100
SNP Japan Co.,Ltd.	Tokio, Japan	100
SNP LATAM-MÉXICO S. de R.L. DE C.V.	Mexiko-Stadt, Mexiko	100
EXA AG	Heidelberg, Germany	84,9
EXA AG India Pvt. Ltd	Bangalore, India	84,9
EXA AG America LLC	Reston, VA, USA	84,9
Datavard AG	Heidelberg, Germany	100
Datavard Software GmbH	Heidelberg, Germany	100
SNP Slovakia s. r. o. (previously Datavard s. r. o.)	Bratislava, Slovakia	100
SNP Software, s. r. o. (previously Datavard Software, s. r. o.)	Bratislava, Slovakia	100
Datavard Pte. Ltd.	Singapur, Singapore	100

¹ Datavard AG, Regensdorf, Switzerland, was merged with SNP (Schweiz) AG effective January 1, 2022

² Datavard Inc., West Chester, PA, USA, was merged with SNP Transformations, Inc. effective March 1, 2022.

Use of Estimates

The preparation of the condensed consolidated interim financial statements and the interim Group management report requires estimates and assumptions by the Managing Directors that affect the amounts of assets, liabilities, income and expenses in the consolidated interim financial statements and the disclosures in the notes to the consolidated interim financial statements and the interim Group management report. Actual results may deviate from these estimates.

The estimates provided in the notes to the consolidated financial statements in the 2021 Annual Report also apply to these interim financial statements.

ACCOUNTING AND MEASUREMENT METHODS

Application of New Accounting Rules

No standards and interpretations (of relevance to the Group) have entered into force or been applied in the first half of 2022 which have a material impact on the Group's financial position and financial performance.

Goodwill

Goodwill is attributable to the cash-generating units as follows:

in € thousand	June 30, 2022	Dec. 31, 2021
Services	58,708	56,211
Software	3,751	3,696
EXA	10,469	10,469
Total	72,928	70,376

Because of the significant increase in the market interest rates since the end of the previous year, new impairment tests were carried out for all segments as of June 30, 2022. The impairment tests are based on the value in use, which is determined by discounting the planned cash flows resulting from the continuation of the individual units. Cash flow planning is based on the current operating results and a three-year business plan. Cash flows in subsequent years are updated using a constant growth rate of 1.0% (previous year: 1.0%). These cash flow forecasts are discounted to the value in use at a pretax rate of 10.5% to 11.3% (as of December 31,

2021: 9.7% to 10.0%). As with the impairment tests in 2021, the impairment tests as of June 30, 2022 also led to no recognition of an impairment.

As part of a sensitivity analysis for the cash-generating units, the planned segment revenue was reduced by 5% and 10%, the weighted cost of capital before tax was increased by 0.5 and 1 percentage points or the EBIT margin was reduced by 0.5 and 1 percentage points. Goodwill impairment

- is not required on this basis in the Software or EXA business segments.
- However, in the Services business segment, a 5 percentage point reduction in revenue will require impairment in the amount of € 7,412 thousand (a 10 percentage point reduction: € 16,277 thousand), a 0.5 percentage point reduction in the EBIT margin will require impairment in the amount of € 6,086 thousand (a 1 percentage point reduction: € 14,398 thousand), while in case of a 0.5 percentage point increase in the cost of capital before taxes, goodwill impairment will be required in the amount of € 3,715 thousand (a 1 percentage point reduction: € 9,097 thousand).

ACQUISITIONS / BUSINESS COMBINATIONS

INCREASED SHAREHOLDING IN THE EXA GROUP

In March 2022, NIANK GmbH, Hirschberg, Germany, notified us of its intention to exercise the put option (early exit option) provided for in its shareholder agreement. 10% of the shares in EXA AG were subsequently transferred to SNP SE. The purchase price of the shares was € 5,317 thousand; half of this amount was paid in May 2022 and accordingly reduced the purchase price liability. The second half of the purchase price was paid in July 2022. SNP SE thus now holds 84.9% of the shares in EXA AG.

Share-Based Payment Transactions

In April 2022, the first tranche of the long-term incentive program (LTI) was transferred to the Managing Directors. Overall, 5,147 shares were transferred from the company's treasury shares. This transfer reduced the capital reserves by € 223 thousand, which corresponds to the average share price of the distributed treasury shares as of the issuance date.

In the first half of 2022, the Group recognized personnel expenses of € 225 thousand (previous year: € 300 thousand) for the grant of the second tranche of the share-based LTI program. In addition, personnel expenses in the amount of € 66 thousand (previous year: € 91 thousand) were recognized in the first half of 2022 for SNP's 2020 Stock Option Plan in connection with share-based remuneration transactions with settlement in equity instruments.

SEGMENT REPORTING

for the Period from January 1 to June 30, 2022

Segment reporting was prepared in accordance with IFRS 8. Based on the Group's internal reporting and organizational structure, the presentation of individual information from the consolidated financial statements is subdivided according to segment.

in € thousand	Services	Software	EXA	Total
External revenue				
January – June 2022	54,866	23,504	4,967	83,337
January – June 2021 (adjusted)	48,494	23,537	3,638	75,669
January – June 2021 (as reported)	52,058	23,611	0	75,669
Segment earnings (EBIT)				
January – June 2022	1,023	6,687	664	8,374
Margin	1,9%	28,5%	13,4%	10,0%
January – June 2021 (adjusted)	-1,764	5,623	938	4,797
Margin	-3,6%	23,9%	25,8%	6,3%
January – June 2021 (as reported)	268	3,873	0	4,141
Margin	0,5%	16,4%	0,0%	5,5%
Depreciation, amortization and write-downs included in the segment earnings				
January – June 2022	2,399	1,022	113	3,534
January – June 2021 (adjusted)	1,664	1,106	73	2,843
January – June 2021 (as reported)	2,336	1,164	0	3,500

RECONCILIATION

in € thousand	Jan. – June 2022	Jan. – June 2021 (adjusted)	Jan. – June 2021 (as reported)
Result			
Total reportable segments	8,374	4,797	4,141
Expenses not allocated to the segments	-6,532	-5,857	-5,201
<i>of which depreciation, amortization and write-downs</i>	-1,811	-1,111	-454
EBIT	1,842	-1,060	-1,060
Net financial result	-1,661	-846	-846
Earnings before taxes (EBT)	181	-1,906	-1,906

Additional Information on Segment Reporting

EXA was reported as a separate business segment for the first time in the 2021 annual financial statements. The figures for EXA were still included in the Services and Software business segments in the 2021 half-year financial reporting. For the sake of improved comparability, the figures for the previous year have been adjusted accordingly. In addition, an error was corrected regarding the distribution of depreciation, amortization and write-downs in the first half of 2021. € 657 thousand was reclassified from the Services business segment to the non-segment-related expenses.

The increase in service revenue reflects an improved level of utilization of consultants. Due to the less sharp rise in costs allocable to this business segment, the segment margin improved from -3.6% in the previous year to 1.9% in the first half of 2022. The revenue achieved in the Services business segment is exclusively recognized over a period of time.

Revenue in the Software business segment has remained almost unchanged year-over-year. The segment margin increased from 23.9% in the previous year to 28.5%. Out of the total revenue in the Software business segment, € 16,034 thousand (previous year: € 16,150 thousand; pre-

vious year adjusted: € 16,077 thousand) was realized over time, and € 7,470 thousand (previous year: € 7,462 thousand) at a specific point in time.

Due to the EXA Group's membership in the corporate group since March 1, 2021, revenue in the EXA business segment has increased by 36.5%. The revenue achieved in the EXA business segment is exclusively recognized over a period of time.

Fair Value of Financial Instruments

Our financial instruments are primarily classified at amortized cost. The following table shows the carrying amounts and fair values of all financial instruments recognized in the consolidated financial statements:

in € thousand Financial assets	IFRS 9 category	June 30, 2022		December 31, 2021	
		Carrying amount	Fair value	Carrying amount	Fair value
Cash and cash equivalents	Amortized cost	25,654	25,654	40,337	40,337
Purchase price receivable	Amortized cost	7,837	7,837	8,729	8,729
Purchase price receivable	Fair value (profit or loss)	11,648	11,648	11,213	11,213
Trade receivables	Amortized cost	39,036	39,036	33,807	33,807
Other financial assets	Amortized cost	257	257	9,015	9,015
Total		84,432	84,432	103,101	103,101

in € thousand Financial liabilities	IFRS 9 category	June 30, 2022		December 31, 2021	
		Carrying amount	Fair value	Carrying amount	Fair value
Trade payables	Amortized cost	6,969	6,969	8,339	8,339
Financial liabilities	Amortized cost	73,033	72,256	68,327	67,419
Purchase price obligations	Amortized cost	2,658	2,658	3,033	3,033
Purchase price obligations	Fair value (profit or loss)	419	419	569	569
Liabilities from put options attributable to non-controlling interests	Amortized cost	8,663	8,663	14,360	14,360
Lease liabilities		17,573	17,573	18,305	18,305
Other financial liabilities	Amortized cost	333	333	322	322
Total		109,648	108,871	113,255	112,347

Summary as per IFRS 9 category

in € thousand	June 30, 2022 Carrying amount	Dec. 31, 2021 Carrying amount
Financial assets measured at amortized cost	72,784	91,888
Financial assets measured at fair value through profit or loss	11,648	11,213
Financial liabilities measured at amortized cost	91,656	94,381
Financial assets measured at fair value through profit or loss	419	569

Cash and cash equivalents, trade receivables measured at amortized cost, trade payables and other financial assets and liabilities have predominantly short remaining terms. For these short-term financial instruments, the carrying amount is a reasonable approximation of fair value. The step used to determine the fair value is not disclosed separately for these financial instruments.

The fair value of financial liabilities is measured on the basis of the yield curve, while taking credit spreads into consideration. They have therefore been assigned to level 2 in the valuation hierarchy.

The fair value of contingent purchase price obligations in connection with company acquisitions and contingent purchase price receivables in connection with company disposals that have, in each case, a measurement at fair value level 3 after subsequent measurement is determined in accordance with generally accepted valuation methods based on discounted cash flow analyses. The material inputs are, in addition to the factor-specific discount rates, the expectations for future cash flows and the earnings figures determined in purchase or sale agreements and relevant with regard to earn-out.

The fair value of liabilities from put options attributable to non-controlling interests is determined in accordance with generally accepted valuation methods based on discounted cash flow analyses. The main inputs are, in addition to the factor-specific discount rates, the expectations for the relevant earnings figures determined in purchase agreements. They have therefore been assigned to level 3 in the valuation hierarchy.

The changes to the financial instruments measured at fair value level 3 are as follows:

in € thousand	Purchase price receivables
Opening balance as of January 1, 2021	0
Sales	11,123
Income recognized in the income statement	90
Closing balance as of December 31, 2021 / opening balance as of January 1, 2022	11,213
Increase	254
Income recognized in the income statement	181
Closing balance as of June 30, 2022	11,648

The income recognized in the income statement comprises compound interest effects recognized as interest income.

in € thousand	Purchase price obligations
Opening balance as of January 1, 2021	474
Acquisitions	-117
Losses recognized in the income statement	212
Closing balance as of December 31, 2021 / opening balance as of January 1, 2022	569
Payments	-513
Losses recognized in the income statement	363
Closing balance as of June 30, 2022	419

Of the losses recognized in the income statement, € 320 thousand relate to the increase in the contingent purchase price obligation due to a reassessment of the earnings figures defined in the purchase agreements, which were recognized in other operating expenses. € 20 thousand relate to the compound interest effects recognized as interest expense. A further € 23 thousand relate to currency effects recognized in other operating expenses.

The following table summarizes the quantitative information for the key non-observable input factors applied for the measurement of level 3 fair value:

Description	Fair value as of June 30, 2022 in € thousand	Non-observable input factors	Range of input factors (weighted average) in € thousand	Ratio of non-observable input factors to fair value
Contingent purchase price receivable	11,648	Risk-adjusted discount rate	3.25%	A 100 basis-point change in the discount rate would increase or decrease the fair value (FV) by € 170 thousand.
		Expected cash flows	12,220	If the expected cash flows were 10% higher or lower, the FV would increase or decrease by € 1,165 thousand.
Contingent purchase price liability	419	Risk-adjusted discount rate	6.49% – 13.49% (9.1%)	A 100 basis-point change in the discount rate would increase or decrease the FV by € 1 thousand.
		Expected cash flows	432	If the expected cash flows were 10% higher or lower, the FV would increase or decrease by € 41 thousand.

The Group determines at the end of each reporting period whether transfers have occurred between hierarchy levels by reviewing the classification (based on the input of the lowest level that is significant to the fair value measurement as a whole).

The general responsibility for monitoring all significant measurements of fair value, including level 3 fair values, belongs to the Finance department, which reports directly to the CFO. The finance department uses selected external valuers where necessary to determine the fair value of significant assets and liabilities. The selection criteria include market knowledge, reputation, independence and compliance with professional standards. The finance department decides which valuation techniques and inputs apply in each individual case in discussion with the external valuers.

Additional Information on the Consolidated Statement of Cash Flows and the Consolidated Statement of Changes in Equity

The composition of cash and cash equivalents as of June 30, 2021, of € 27,650 thousand deviates from the carrying value of cash and cash equivalents of € 27,347 thousand due to the reclassification of cash and cash equivalents of the disposal group (€ 303 thousand). As of June 30, 2022, the balances once again match one another.

Due to the € 7,212 thousand (previous year: € 7,317 thousand) increase in trade and other receivables and contract assets, and the € 3,419 thousand (previous year: € 3,146 thousand) decrease in other nonfinancial liabilities, the cash flow from operating activities amounts to € -12,595 thousand (previous year: € -12,937 thousand).

Cash flow from investing activities includes payments for company acquisitions of € 6,205 thousand (previous year: € 2,918 thousand). These relate to payments for company acquisitions made in 2020 and 2021. The proceeds from the sale of consolidated companies and other business units consist of the payment of an additional purchase price installment for the sale of SNP Poland in 2021.

In March 2022, SNP SE refinanced a due promissory note loan in the amount of € 26,000 thousand by means of a new promissory note loan amounting to € 32,500 thousand. The new promissory note loan has a term of five years and bears interest at a variable rate of 1.5% per annum.

Material actuarial gains/losses are not expected from the actuarial measurement of pensions and other post-employment benefits either at the end of the first six months of 2022 or at the end of 2022. Currency translation effects, which are to be reflected in equity without an effect on profit or loss, amounted to € -1,332 thousand in the first six months of 2022 (previous year: € -1,914 thousand). This change is mainly associated with the foreign-currency measurement of goodwill.

Related Party Disclosures

A legal consulting agreement has been concluded between SNP SE and RB Reiserer Biesinger Rechtsanwaltsgesellschaft mbH, of which the Board of Directors member Dr. Karl Biesinger is a managing director and shareholder. In the period up to June 30, 2022, related expenses were € 17 thousand (previous year: € 74 thousand); as of June 30, 2022, there were outstanding liabilities in the amount of € 4 thousand.

A sublease agreement has been concluded between SNP Deutschland GmbH as the landlord and Oorcca GmbH as the tenant, an associate at which the Board of Directors member Dr. Karl Biesinger is a managing director and shareholder. As of June 30, 2022, related income was € 3 thousand (previous year: € 3 thousand); as of June 30, 2022, there were no outstanding receivables.

On the basis of employment contracts between SNP SE and a child of a member of the Board of Directors, salary payments were made including benefits in kind and fringe benefits. In the period up to June 30, 2022, related expenses were € 81 thousand (previous year: € 33 thousand). As of June 30, 2022, there were no outstanding liabilities or receivables.

A consulting agreement was in force between SNP SE and its interim CFO Prof. Dr. Thorsten Grenz in the period prior to his appointment as CFO from January 2022 to March 2022. For the period from April 2022 onwards, a new consulting

agreement was signed covering Prof. Dr. Thorsten Grenz's service as a Managing Director. Expenses in the amount of € 40 thousand arose for the consulting services he provided in the period from January to March. Expenses amounting to € 107 thousand were incurred for his work as interim CFO. As of June 30, 2022, there were outstanding liabilities in the amount of € 48 thousand.

The 2022 Annual General Meeting

SNP SE's Annual General Meeting took place on June 2, 2022, as a virtual Annual General Meeting. The Annual General Meeting approved all items on the agenda. Among other items, the shareholders accepted the proposal of the Board of Directors regarding the appropriation of net earnings and resolved not to distribute any dividend.

Treasury Shares

In the period from 2011 to 2013, the company purchased a total of 21,882 shares at a cost of € 414,650.19. In the period from 2019 to 2021, a further 90,820 shares were purchased at a cost of € 4,477,563.91 as part of an additional buyback program. Overall, as of December 31, 2021, the company held 112,702 shares with a value of € 4,892,214.13.

In April 2022, the company transferred a total of 5,147 of its treasury shares to its Managing Directors as part of its LTI program. This transfer was made at the average share price

of the company's treasury shares (€ 43.41) and offset its capital reserves.

As of June 30, 2022, the company has 107,555 treasury shares overall, with a value of € 4,668,783.13. The acquisition cost of € 4,668,783.13 for the total of 107,555 shares has been disclosed as a negative item in equity in accordance with IAS 32.33.

On June 30, 2020, the Annual General Meeting authorized the company to acquire for the coming five years treasury shares up to a total of 10% of the outstanding share capital at the time of the resolution.

Acquired treasury shares have been recognized at cost and deducted from subscribed capital.

The security identification number for the shares is 720 370, ISIN: DE0007203705.

Pending Litigation and Claims for Damages

As part of its ordinary business activities, SNP is confronted with lawsuits and court proceedings. As of the reporting date of June 30, 2022, pending legal disputes mainly relate to proceedings with current and former employees.

The employment law proceedings primarily relate to disputes over termination of employment. SNP reviews these cases in

great detail and conducts the proceedings in line with the compliance requirements and taking the litigation risk into account. The legal consequence could include legal defense costs and potentially compensation claims.

A lawsuit was filed by an employee in the USA at the beginning of 2021. The charges include allegations of sexual harassment by a former manager from 2018 to 2020. The company is currently investigating these allegations. The company has made provisions for expected costs in connection with the litigation. The judicial process is still in its early stages. Though the recording of evidence is likely to begin during 2022, further pandemic-related delays in court proceedings are currently to be expected. In accordance with IAS 37, further disclosures will not be made since the proceedings are still ongoing.

Events After the Interim Reporting Period

Datavard AG, Heidelberg, Germany, was merged with SNP Deutschland GmbH effective January 1, 2022, through the entry made in the commercial register on July 11, 2022.

Other Disclosures

No major changes occurred to contingent liabilities and other financial obligations stated as of December 31, 2021, during the 2022 reporting period.

Heidelberg, Germany, August 9, 2022

The Managing Directors

Michael Eberhardt

Gregor Stöckler

Prof. Dr. Thorsten Grenz

RESPONSIBILITY STATEMENT

We certify to the best of our knowledge that in accordance with applicable accounting principles for interim financial reporting, the condensed consolidated interim financial statements give a true and fair view of the net assets, financial and earnings position of the Group in accordance with the principles of standard accounting practices and that the business performance, including the result of operations, and the position of the Group are presented in the interim Group management report in a way that gives a true and fair view, and that significant opportunities and risks for the expected performance of the Group for the remainder of the fiscal year are described.

Heidelberg, Germany, August 9, 2022

The Managing Directors

Michael Eberhardt

Gregor Stöckler

Prof. Dr. Thorsten Grenz

REVIEW REPORT

To SNP Schneider-Neureither & Partner SE, Heidelberg

We have reviewed the condensed interim consolidated financial statements – comprising the income statement, statement of comprehensive income, statement of financial position, cash flow statement, statement of changes in equity and selected explanatory notes – together with the interim group management report of SNP Schneider-Neureither & Partner SE, Heidelberg, for the period from January 1 to June 30, 2022, which are part of the half-year financial report according to § 115 WpHG (“Wertpapierhandelsgesetz”: German Securities Trading Act). The preparation of the condensed interim consolidated financial statements in accordance with those International Financial Reporting Standards (IFRS) applicable to interim financial reporting as adopted by the EU, and of the interim group management report in accordance with the requirements of the WpHG applicable to interim group management reports, is the responsibility of the Company’s management. Our responsibility is to issue a report on the condensed interim consolidated financial statements and on the interim group management report based on our review.

We conducted our review of the condensed interim consolidated financial statements and the interim group management report in accordance with the German generally accepted standards for the review of financial statements promulgated by the Institut der Wirtschaftsprüfer (IDW). Those standards require that we plan and perform the review so that we can preclude through critical evaluation, with a certain level of assurance, that the condensed interim consolidated financial statements have not been prepared, in material aspects, in accordance with the IFRS applicable to interim financial reporting as adopted by the EU, and that the interim group management report has not been prepared, in material aspects, in accordance with the requirements of the WpHG applicable to interim group management reports. A review is limited primarily to inquiries of company employees and analytical assessments and therefore does not provide the assurance attainable in a financial statement audit. Since, in accordance with our engagement, we have not performed a financial statement audit, we cannot issue an auditor’s report.

Based on our review, no matters have come to our attention that cause us to presume that the condensed interim consolidated financial statements have not been prepared, in material respects, in accordance with the IFRS applicable to

interim financial reporting as adopted by the EU or that the interim group management report has not been prepared, in material respects, in accordance with the requirements of the WpHG applicable to interim group management reports.

Nuremberg, August 9, 2022

Rödl & Partner GmbH
Wirtschaftsprüfungsgesellschaft
Steuerberatungsgesellschaft

Dr. Maier
Wirtschaftsprüfer

Selk
Wirtschaftsprüfer

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This half-year financial report is also available in German. The legally binding document is the original German version, which shall prevail in any case of doubt.



